

# LIFTGATE FACT FINDING



Date: \_\_\_\_\_

Customer Name: \_\_\_\_\_

Sales Representative: \_\_\_\_\_

Vehicle Specifications

1. Liftgate to be mounted on:  Truck  Trailer
2. Liftgate is located at:  Rear Door  Side Door  Both
3. Type of door:  Swing Door  Roll-Up Door
4. What is the overall width of the vehicle?  102"  96"  90"  84"
5. What is overall length of vehicle? \_\_\_\_\_ feet
6. What is the overall height of body? Unladen \_\_\_\_\_ inches Laden \_\_\_\_\_ inches
7. What is the overall floor height of body? \_\_\_\_\_ inches
8. Vehicle body is:  Van Style  Stake Bed  Platform  Curtain Side  Other
9. Cargo area is:  Dry  Refrigerated

Applications

10. Will they be loading or unloading at a refrigerated facility?  Yes  No
11. What type of cargo is being handled? \_\_\_\_\_
12. Select the type of load:  Palletized  Cart  Barrels  Boxes  Other
13. Dimensions of the pallet, cart, barrel, box, other: Length \_\_\_\_\_ Width \_\_\_\_\_
14. Maximum weight of pallet, cart, barrel, box, other: \_\_\_\_\_ LB.
15. If pallets, what type of pallet jacks are used:  Manual  Electric
16. How many delivery stops are made per day? \_\_\_\_\_
17. How many deliveries require the liftgate per day? \_\_\_\_\_
18. How many liftgate cycles (1 cycle = up & down) per delivery: \_\_\_\_\_
19. Platform loads are generally:  Lowered  Raised
20. What type of ground surface are deliveries made to?  Pavement  Gravel  Dirt

Other Considerations

21. Do any docks used, have dock lock equipment?  Yes  No
22. Is overall weight of vehicle critical?  Yes  No
23. Geographically, how far North will the vehicle be operated? \_\_\_\_\_
24. What particular style of liftgate is preferred?  Columnlift  Tuk-A-Way  Conventional  
 Railift  Slider
25. Is a level ride platform required?  Yes  No
26. Has the customer used liftgates before?  Yes  No Specs \_\_\_\_\_
27. Changes they would make to their current liftgate fleet to enhance the operation or limit downtime?  
\_\_\_\_\_  
\_\_\_\_\_  
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